

Empowered Leadership & The Power of No

Stepping Into Your Power & Finding Joyful Success By Saying No



My Top Four Fun Facts







I Am A Serious Swiftie The One Clothing Item I Can't Stop Buying The Beauty Product I Own a Gizillon Of... My Longest Netflix Show Hole...



78% of employees

are worried about losing their jobs**



** Edelman Trust Barometer 2024



are reevaluating how they spend their time**



72% of employees

believe that employers need to rethink what work means to employees**





Say they have been influenced by their coworkers in their 20s in these areas:

- Work-life boundaries
- Desire for career success
- Mental health



What are you facing?

Α

Adapting to Technology Shifts

Pay Expectation

Multi-Generational Workplace

Hybrid Work

Lack of Recognition & Appreciation

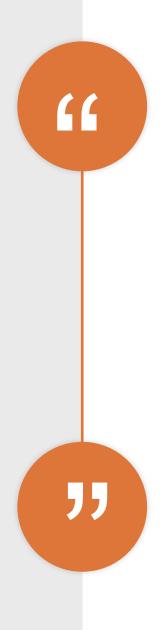
Career Development Opportunities

Burnout & Mental Health

> Diversity, Equity & Inclusion

POWER

The effortlessowning of yourself.



When you own your truth, you own your power.

True power comes from standing in your own truth and walking your own path.

-Elizabeth Gilbert

I was once afraid of people saying, "who does she think she is?"Now I have the courage to stand and say, "This is who I am.

-Oprah

You weren't made to replicate, obey or stand in the shadow of another person. You were made to stand in your own power and find the truth in your Soul.

—Loner Wolf

Excuses are your lack of faith in your own power.

-Byron Katie

A New Type of Power

The Era of The Inclusive Leader Transitioning from a 'heroic" leadership structure to an 'adaptive inclusive" leadership structure rooted in collaboration, flexibility and emotional intelligence

Power

AChanging Landscape

Globalization Diversity #metoo Changing Workforce

New Role Models of Power

Social Media & The Personality of Leadership

What is it?

Fully Owning and Trusting Yourself Standing on a solid foundation of rock

Knowing Your Strengths and Weaknesses Trusting your ability to manage both

Putting Your Worth in Your Own Hands Filtering criticism (learn or let go)

Anchoring to Your Badass Self Calling up and standing in your power It is Not Conforming to Others Views on Power Becoming someone else won't work

Doubting Yourself Diminishing gifts/talents as humble

Putting Your Worth in Other People's Hands Taking all feedback and criticism as valuable

Giving Away Your Power

Living to complain, please or perfect

How Do I Get It?

Living In Your Truth/Being Your Badass Self

Making Decisions From a Calm Lake

Leveraging Ying Energy and Intuitiveness

Setting Aside Need to Be Like vs. Respected

Being You, Being Seen and Being Real!

A Balancing Act

Confident Craves Responsibility Logical Disciplined Assertive Strong Presence Direct & Purposeful Seeks Appreciation Analytical Competitive Focused

BALANCE



Intuitive Vulnerable Reflective Grounded Creative Supportive Trusting Nurturing Empathetic Body Language Patient How We Give Away Power Confidence Gap

Pleasing

Complaining/Negativity

Overdoing/Overcompensating

Asking for Permission

Fitting In

Apologizing/Overexplaining

Masking True Self/Hiding

Chief of Staff vs. Leader



Can I be in my power when someone more powerful is in the room?



How?

Respect Doesn't Have To Mean Submission

- Respect means an attitude of consideration or high regard
- Deferencemeanshumble submissionand respect

Your Voice and Contribution Is Needed and Important

- You can stand in your power and not overstep
- If you aren't contributing, you are not needed

Being Fully Seen Is Not Outshining

• Turning down your light can be misread and detrimental

How To Own Your Power

Key Steps

Decide

2

3

4

5

6

Trust Your Intuition

Don't Give Your Power Away

Stay Flexible and Committed To Evolve

Focus on Progress Not Perfection

Come from Joy



Power Up



Empowered Leadership & The Power of ΝΟ



The Dangers of Being A Workhorse



It's Called Delegation

Benefits:

For You:

- Higher likelihood of advancement
- Reduced workload
- Improved speed and quality of decisions
- Greater respect from workers

For Your Team:

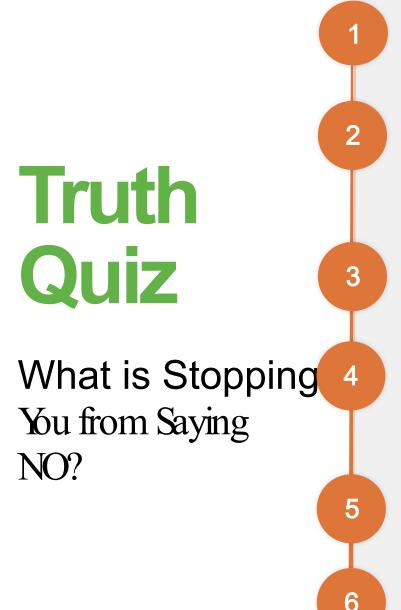
- Increased motivation
- More opportunities for professional development
- Greater feeling of empowerment
- Strengthen relationship with leader



* Academy of Management Journal titled "To Delegate or Not to Delegate: Gender Differences in Affective Associations and Behavioral Responses to Delegation."

Women are less likely to delegate than men and are more likely to feel guilty and fear backlash about doing so. Yet, women who delegated outperformed those who did not.*** A7Y BUSY

*** Academy of Management Journal titled "To Delegate or Not to Delegate: Gender Differences in Affective Associations and Behavioral Responses to Delegation."



Fear of backlash or disappointment

Sending a message you can't handle workload

My way or the highway/control freak

Conflict avoidance/fear of disappointing others

I can do it faster/creates more work

All of the above



Changing Your Perception of NO!



- Giving Away Power
- Abdicating Responsibility/ Irresponsible
- Being A Team Player
- Dropping The Ball
- Stepping Back/Working Less

- Standing In Your Power
- Delegating
- Being A Role Model/Leader
- Staying On Your Side Of The Street
- Working Smarter & More
 Centered
 Crazy BUSY
 WOMEN

"Daring to set boundaries is about having the courage to love ourselves even when we risk disappointing others."

Brene Brown

CRAZY BUSY WOMEN BALANCE

"No, is a complete sentence."

Anne Lamott

CRAZY BUSY WOMEN BALANCE

"The only people who get upset about you setting boundaries are the ones who were benefiting from you having none."

Anonymous



"We teach people how to treat us: You either teach people to treat you with dignity and respect, or you don't. This means you are partly responsible for the mistreatment that you get at the hands of someone else."

Dr. Phil

What are Boundaries?

Guideline on how you want to be treated

Ensure relationships are mutually respectful, appropriate and caring

Demonstrate that you deserve to be treated well and with respect

Model leadership, accountability and collaboration

Manage emotional, energetic and physical space



Tough Love Time

Stand in Your Power &Find Space to Say Yes!!! It is NEVER limited to just Yes or No

You always have a choice

Whose problem is it really

Stay in fact – not story

Get inventive/resourceful

Be the coach/mentor NOT the fixer

Don't give away your power



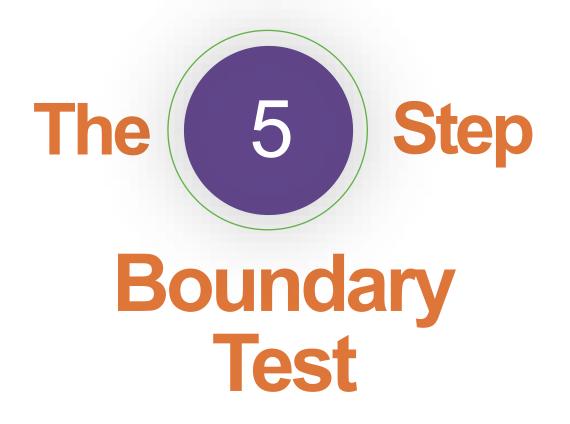
So... How do you start?

Do An Assessment of Your Life & Where You are Feeling:

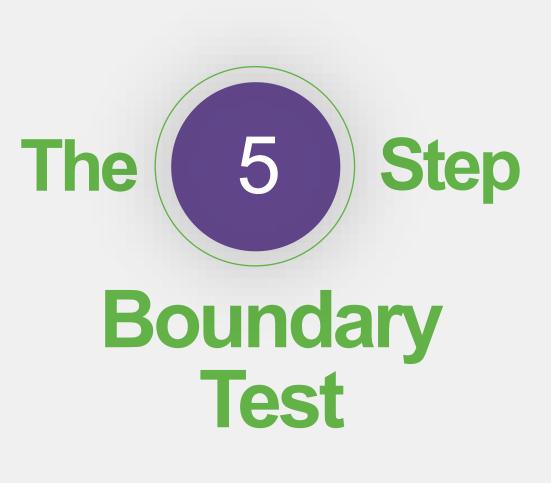
- $\,\circ\,$ Energy being drained
- Angry/resentful
- \circ Overwhelmed
- Frustrated
- \circ Sad



How to determine if and when a boundary is needed?







Think of a situation, decision or pattern that you feel significant frustration, overwhelm or burden when it comes up. Please write it down.

(A family member asking you to do something; a co-worker overly depending on you to finish their work; a commitment you made that has you stressed out; family commitments; etc..)

A7Y BUSY

Why would I say yes?

(Get quiet, breathe in and out and ask yourself why you are saying yes; is there another reason to say yes besides pleasing or fear of disappointment)



What can I control?

(Look at the facts, not any story and determine what is in your control.)



What is this going to cost me?

(Get real here. It is not enough to say time as a cost. Go deeper. What will it cost you to spend time on that vs. your own work, your life, your health, etc...)



Is this in alignment with the leader/ mentor/team member I want to be?

(Is this in integrity with who you are, what you value, what you want to model to other team members, colleagues?)



5

How can I manage this and stay in integrity?

(If you decided to say yes: how can you do this and stay in integrity with yourself and move forward with high energy? Be creative. Examples: What I can control; manage around other aspects of your life; make peace with decision; find value?)



Setting Boundaries in the Future After completing The 5 Step Boundary Test, if the answer was... I NEED TO/WANT TO SAY NO OR SET A BOUNDARY.

Here are your options:

- Say no and stop talking
- Find another way to make it happen
- Reschedule when it works for you



Setting Boundaries in the Future After completing The 5 Step Boundary Test, if the answer was... I WANT TO/HAVE TO SAY YES!

Here are your options:

- Isolate/define your role
- Partner with someone to complete
- Surrender and go forth in high energy (humor helps)



Setting Boundaries in the Future

Pause before answering to think about the commitment you are making – CREATE SPACE:

- I am going to need to think about that.
- Right now, I am focused on xxx. I will get back to you.



A New Mindset

Key Take Aways

Shifting from doer and pleaser to LEADER

You MATTER

It is *not* about time it *is* about priorities

Be creative, curious and resourceful

A doormat will always get stepped on

There is always an opportunity to reset and recover



Managing Your Energy When Setting **Boundaries**

Practice, Practice, Practice Start Small

Stand in your truth and Power

Don't apologize, explain or justify

Make peace with your decision – no replaying or guilt

Don't be a victim of emotional blackmail

You teach people how to treat you and it may take time to re-train

22 Key Phrases

To Use to Start Saying No and Setting a Boundary

CRAZY BUSY WOMEN BALANCE

- 1. No, I can't make that.
- 2. That doesn't work for me.
- 3. Can you do tomorrow at ____ instead.
- 4. I will need to leave at 4:00pm today.
- 5. What is okay is _____. What is not okay is _____.
- 6. What is important right now is _____. So, let's focus on that.
- 7. In the future, it would work better for me if _____.
- 8. This is not a good use of our time. It would work better for me if we_____.
- 9. I am no longer able to _____. We will need to find another solution.
- 10. I need help with _____ in the future. Who can we assign to work with me on this?
- 11. I don't have the bandwidth to take that on right now but would be happy to _____.
- 12. What is best for me is _____.

13. I have another commitment and won't be able to make it tomorrow.

14. Thank you for inviting me. I won't be able to make it.



15. I am more than happy to give you guidance on _____ at 10am.

16. There are a lot of critical path items that I need to focus on right now.

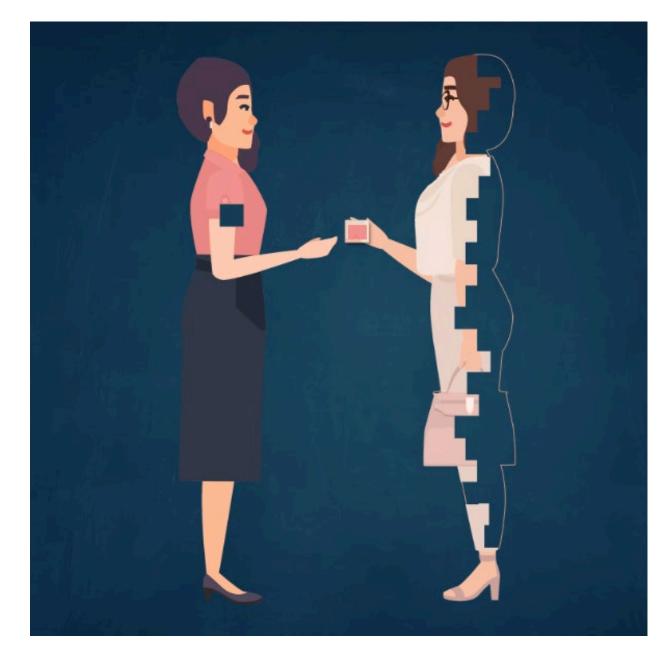
- 17. What would be best for me is if we set aside 15 minutes tomorrow and you can walk me through what you need and how we can create a path forward.
- 18. The best way for me to help you with this is for you to schedule time so I can give you my full attention.
- 19. As you know, we are up against some pretty big deadlines. I know you need my time. What is best for me is for you to put together what you need and how best I can help you and we will talk today at _____.
- 20. I am in the middle of my busy season and would appreciate if we can do this after_____. If not, you will have to find someone else to take the lead on this.
- 21. Happy to help you/guide you tomorrow at _____ right now I have a full day of meetings.
- 22. I really need you to step up and handle this. Happy to coach you but I can't do it for you.

RISING STAR Scripts:

- 1. Right now, I am focused on xxx which is a critical path item, please let me know if you would rather me focus on xxx, happy to do it.
- 2. I am not sure I am mission critical at this meeting and my time might be better spent on xxx. Let me know your thoughts.
- 3. I am in the middle xxx and would appreciate if we can do this after_____. If not, we may need to extend deadline.
- 4. I am pretty buried on the xxx assignment. I could really use your thoughts/ advice on prioritization of the work we have right now.
- 5. I have to leave early today and wanted to let you know.
- 6. We are working on it and will have it ready by the deadline.
- 7. We are facing xx obstacle/issue on delivering this project in the time you requested would love to discuss work arounds.
- 8. I am going to be off the grid tonight wanted to let you know.
- 9. I have a conflict at that time but could do xxx tomorrow.
- 10. Happy to help once I finish with xx as I committed to getting it done by xx.



My Mission: **To Teach You** that You Matter & Success **Doesn't Have to** Cost You, YOU!















IT IS NOT OKAY ANYMORE











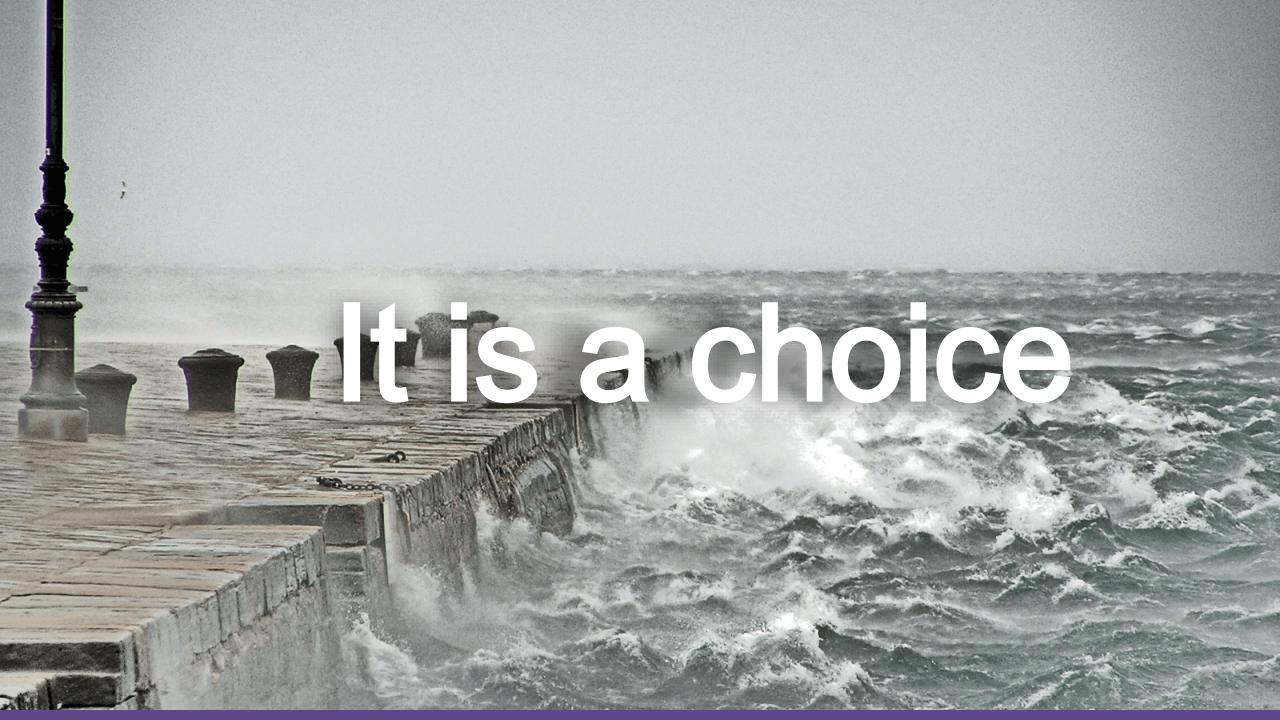


YOU MATTER









Esectore ee

Let your inner superhero come out to play!

You are WORTH a 45-minute Call!!!



Book Your FREE Breakthrough Call – NOW



SCAN ME



Our Gift To You

The NO Cheat Sheet!

For Free Cheat Sheet go to: https://bit.ly/3M6UF8a

AND Book Your FREE Boundaries Coaching Call – NOW



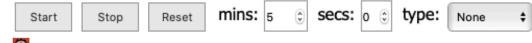




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Time

05:00



Breaktime for PowerPoint by Flow Simulation Ltd.